

How Group Purchasing is a Financial Solution for Long-Term Care Facilities

- Time-Saving**
- Cost-Effective**
- Standardized Purchasing**
- High-Quality Products**
- Better Fill Rates**
- Price Consistency**
- Increased Product Access**

Overview

Long-Term Care facilities have a significant amount of expenditure when it comes to meeting the needs of their residents. Food, medical supplies, pharmacy, and office supplies are regular purchases with an astronomically high price tag. Purchasing those products from a variety of vendors can be a tedious and costly process. GroupSource is the solution for saving both time and money so that your staff can focus more on what matters most—the resident.



What is Group Purchasing?

GroupSource is a leading Group Purchasing Organization (GPO). Our portfolio includes members across a variety of industries, including hospitality and healthcare.

We specialize in savings, and we want to help our clients get the best pricing possible. By standardizing the purchasing process, you don't have to spend countless hours in back-and-forth negotiations. We are tasked with analyzing your facilities' spending patterns and harnessing thousands of companies' purchasing power so we can get the best pricing for the products you need the most.

You've likely been working with the same vendor for quite some time. While those relationships may be established, that doesn't mean that it's the most cost-effective option. Our nationally negotiated pricing ensures you are getting the best in market pricing from our vendor partners.

We offer this solution without requiring a cost to join, membership fee, or minimum purchase. At no cost to you, we'll provide a complete analysis of savings before you join. Buying the products that you need has never been easier.



Follow these simple steps:

1. Complete a basic membership form
 2. Choose your savings categories from our portfolio
 3. Start saving with your first order
- Better fill rates
 - Price consistency
 - More access to products
 - High-quality products

How Does it Work?

We have designed our Group Purchasing platform to be as simple as possible. No complicated sign-up process or long-term contract.

Once your sign-up is complete, your savings will start right away. The program pricing is loaded to your account so you are no longer overpaying for products.

Our responsive sales team and operations team will continue to manage your account, so you know that you're maximizing value in the market.

Average Savings

On average, long-term care facilities can save between 12-20% by using Group Purchasing. Savings like this allows facilities to rearrange their budget and prioritize other needs.

This type of savings makes it possible for facilities to put that money elsewhere to better serve the residents.

12-20%

expected savings



What Type of Products Can Be Purchased?

Food and beverage products are high-priority purchases for long-term care facilities. However, we also work with distributors and vendors that offer various products, including office supplies, medical supplies, pharmaceuticals, and more.

Purchases that may not typically be made by a long-term care facility (such as extra gowns or face masks) are made readily available through our purchasing power. We offer pricing comparisons for all supplies and products that a facility uses, and you can select the most cost-effective services that suit your needs. As your needs change, our team is there to ensure you continue to maximize savings.

Solving Unique Covid-Related Issues

Long-term care facilities have been especially impacted by the global pandemic.

One of the most significant areas that have been disrupted is the supply chain for getting food products to the facilities. Because major food companies haven't been able to get access to some of their regular products, it's created a purchasing challenge for long-term care facilities that are responsible for feeding hundreds of residents. Some facilities experienced difficulty meal planning because the delivery arrived missing key ingredients.

Our service allows facilities to maintain access to affordable options without sacrificing product quality and availability.

Join Today

If you're searching for ways to save money for your long-term care facility, Group Purchasing is the cost-effective option you've been waiting on. This simplified purchasing process ensures that you're still getting the high-quality products your residents need, but without ever having to pay full price again. Contact us today, and we'll complete a thorough spend analysis to see all the ways you can save.

